



Secondary School

Climbing Wall Proposal



15 March 2019

Why Choose Us?: Because we do what we say we will do and more!

Our passion is designing and building the very best **value for money** climbing walls in the country. We can provide you with a '**Turn Key Solution**' a complete climbing wall build and operational package at the most competitive price.

Our Promise

We do what we say we will do and more! We have delivered **100%** of our Walls **on time** and **on budget**.....



“Can I pass my absolute and sincere thanks and appreciation to your team. What a fantastic wall you have provided for us. Throughout the lengthy planning process and design phase you have all been very patient with us and communications have been swift and thorough”

3rd West Bridgford Scouts - Ben Skellern

The Climbing Experience

We always have at least one **professional route setter** putting the climbing holds onto your finished Climbing Wall. This helps to ensure the very **best climbing experience** possible for the users, encouraging **improvement and maintaining interest**. Other Companies may not take as much care as we do, or have experienced climbing route setters doing their work.



“We have used Climbing Wall Solutions to annually Inspect our wall and take the opportunity to Reset the routes so that it is refreshed each year. The result has been challenged, but very happy 7 to 11 year olds and satisfied staff”

Chester Park School - Pam Cottee

Our passion is building the **very best quality** and **value for money** climbing walls in the country!
Our design capabilities are unlimited



Project Description

Top Roping Wall 14.64 metres wide by 7.15 metres high with safety matting.

- This project consists of a **fully functioning Climbing Wall** that will **excite** and keep users interested in climbing, regardless of their **age, ability or experience**. Designed to promote **engagement, progression and skill development**.
- Designed to comply with **BS EN 12572-1:2007** the standard for all Artificial Climbing Structures
- The entire Climbing Wall surface will be completed in textured birch plywood (**the best grade used by anyone**). Each panel will have 72 fixing points for climbing holds. This is now the preferred material of modern Climbing Walls as it allows **unlimited scope for creative route setting**, including re-positioning of micro and macro wall features. FSC or PEFC timber sources only
- There will be 12 climbing lines in total, suitable for top roping.
- A great selection of bolt-on climbing holds will be included with the wall, offering the very **best variety** of climbing experience.
- We only use the most **experienced route setters** to place the climbing holds. Thus providing **quality long-term interest** for climbers of all abilities. All routes set, tested and graded. You can have input on the level of difficulty set.

General Information

- Protection points

Protection top belays and TruBlue brackets will be fitted throughout to facilitate top roping. All protection points will be designed to comply with the European Standards for Artificial Climbing Structures BS EN 12572-1:2007. These are all load tested to 8kN to comply with regulations once the structure has been built.

- Protected Climbing Lines

There will be 12 protected climbing lines suitable for top roping.

- Safety Flooring

Although it is not a stipulated requirement detailed in the European Standard it is generally accepted within the climbing world that a safety surface should be provided below a climbing wall and also to protect the wall when not in use. Hanging mats : Our articulated 50mm hanging mats are designed to provide a safety floor while the wall is in use and are then secured vertically to the wall providing a barrier when not in use. £275 each **RECOMMENDED**

- Safety Equipment Package

This will be tailored for group use in the climbing room. You could fit a max of 36 users, needing 1 instructor per 9 students, on this wall at any one time. Students climb in groups of 3. Included.

- Staff Training and Health and Safety Procedures

These can be delivered by our regional MIA Technical Advisor at your request. On request.

- Annual Maintenance Inspection

See attached

- Annual Route Setting

Long-term route setting would be best met through a combination of:

Visits from our professional setters

In house route setting conducted by your trained staff after completion of the CWMA professional route setting course.

We will ensure that the routes are of a high standard having been set by our professional setters

climbingwallsolutions.com Free Phone 0333 022 0117 info@climbingwallsolutions.com

Quotation

Included in this quotation is everything for the climbing wall - a total supply and fix package: Labour, travel, delivery, all materials, and installation.

When we leave site the wall will be totally finished and ready to use.

Description	Quantity	Cost
Climbing Wall	105m ² @ £275.00	£28,875.00
TruBlue Brackets	12@ £130.00	£1,560.00
Safety Matting	12@ £275.00	£3,300.00
Plywood Wall Feature	7 @ £250.00	£1,750.00
Belay ledge	1 @ £800.00	£800.00
Climbing Holds	650 Holds @ £3.75each	£2,437.50
Climbing Rope	200m @ £2.95 per m	£590.00
Bespoke Artwork and Painting of the Wall	Logo and wall painting	£1,200.00
Plant Machinery	Scissor lift hire	£1,250.00
Accommodation		£1,000.00
Delivery		£300.00
Staff Training	Teaching for up to 6 members	£1,200.00
Safety Equipment	40 full PPE Sets at £93.50	£3,740.00
Total Cost		£48,002.50
Total with VAT		£57,603.00
Optional Items		
Annual Inspection Service	Annual safety inspection of the Climbing Wall	£650.00+mileage

All prices are exclusive of V.A.T. and valid for 90 days, then allow for an uplift of 10%

It is also assumed that the climbing wall installation can be completed in the allocated time/ number of visits, if additional installations are required due to factors beyond our control (e.g. other installation works on site or enabling works not completed) then additional costs will be incurred by the client. If you have any questions or if you would like to discuss the project further please do not hesitate to contact William Eveson: 07411946945
will@climbingwallsolutions.com

Summary

Climbing Wall Details

Climbing Top Roping	105m ²
Maximum Height	7.15m
Maximum Width	14.64m
Maximum Overhang	up to 1.25m
Maximum Slab	No Slab
Bolt - on Holds	650
Top Belay Anchors	12
Lead Climbing	NOT INCLUDED
Routes	2 per belay (24 total)
Specialist Flooring	Hanging Mats Supplied
Staff Training	Included
Safety Equipment	Included

General Standards

European Standards BSEN 12572	Full Compliance
Completion Certificate	On Completion
Annual Maintenance Inspection	On Request
CDM Regulations	Full Compliance
Method Statement	On Request
Risk Assessment	On Request
Health and Safety Policy	On Request
Quote Valid For	90 Days
Guarantee	10 Years
Insurance	Employers Liability £10,000,000 Public & Product Liability £5,000,000 Professional Indemnity Insurance £3,000,000

Testimonials

Northleaze Primary School

"I was highly impressed with the work of Climbing Wall Solutions from our first interaction to the completion of the project. Their communication was excellent and the project ran very smoothly. I was similarly impressed with their knowledge and experience which reassured me that our wall would be of the highest quality. They were very flexible with dates which enabled us to get the project completed at fairly short notice and with minimum fuss. The final result is brilliant; all of our primary aged children are challenged by the colour coded climbing routes and the wall has become a very popular addition to the play activities on offer at Northleaze. I would recommend any school looking at installing a climbing wall to consider Climbing Wall Solutions as our experience was first-class!"

Steve Davis
Headteacher

Grainville School

"My sincere thanks for a great job done here in Jersey. Grainville School always appreciates working with highly professional companies. Your cooperation and support re delivery and installation around a tight timeframe to meet our needs reflects the outstanding customer care policy of your company. Prince Charles and the Duchess of Cornwall will be impressed when they see our ACF students on the new wall in two weeks time. Two weeks in which t the ACF students now need to practice"

John McGuinness
Headteacher

Bishop Road Primary School

"Bishop Road School has 780 primary school children and is one of the largest primary schools in the South West. We have worked closely with Climbing Wall Solutions for many years firstly with installing our indoor and outdoor climbing walls. Now they advise on safety inspections and general upkeep.

We have found many of our visitors who come to the school are amazed at the climbing walls. They have had a massive impact improving our children's coordination skills and helping increase self-esteem. It is one of the best investments and we would argue extremely good value for money.

The service has been outstanding and the quality of the product is exemplary. If you want something with a 'wow factor' the climbing walls have these in 'spades'. I would suggest this is a great product for a PTFA or equivalent to raise funds for a school"

Thomas Powe
Systems and Services Manager

Terms & Conditions of Sale

1. Interpretation

"The customer" means the person who accepts a quotation from the Company for the sale of the Goods or whose order for the Goods is accepted by the Company. "The goods" means any items that the Company is to supply in accordance with these Conditions. "The Company" means Climbing Wall Solutions Limited registered in England under number 6117749. "The Contract" means the Contract for the purchase and sale of the goods. "Writing" includes telex, cable, facsimile transmission, e-mail and comparable means of communication.

2. Basis of the Sale

All statements (whether written or oral), descriptions, drawings, sketching, photographs, illustrations, diagrams, or specifications concerning the Goods made or given by or on behalf of the Company before Contract, whether in catalogues, brochures, leaflets, price lists or otherwise, are for the purpose of information and guidance only. Any advice or recommendation given by the Company or its employees or agents to the Customer or its employees or agents as to the storage, application or use of the Goods which is not confirmed in writing by the Company is followed or acted upon entirely at the Customer's own risk, and accordingly the Company shall not be liable for any such advice or recommendation which is not so confirmed. Any typographical, clerical or other error or omission in any sales literature, quotation, price list, acceptance of offer, invoice or other document or information issued by the Company shall be subject to correction without any liability on the part of the Company. Where Goods are sold by reference to description in a catalogue, the Goods are sold subject to the tolerances and variations expressed or implied in the catalogue. In that design and sources of supply may change from time to time, the Company may have the right to supply Goods of altered design or from the new source of supply.

3. Orders and Specifications

The Customer shall be responsible to the Company for ensuring the accuracy of the terms of any Order. The Company reserves the right to make any changes in the specification of the Goods which are required to conform with any applicable safety or other statutory requirements. No Order which has been accepted by the Company may be cancelled by the Customer except with the agreement in Writing of the Company and on terms that the Customer shall indemnify the Company in full against all loss (including loss of profit), costs (including the cost of all labour and materials used), damages, charges and expenses incurred by the Company as a result of cancellation. Goods returned for re-stocking will be subject to a 10% charge. Whilst every effort has been made to capture the true likeness of the product colours in the brochure variations may occur during the printing process. We therefore cannot guarantee exact colours as printed.

4. Price of the Goods

The price of the Goods shall be the Company's quoted price or, where no price has been quoted the price listed in the Company's published price list current at the date of acceptance of the Order. The Company reserves the right, by giving notice to the Customer at any time before delivery, to increase the price of the Goods to reflect any increase in the cost to the Company which is due to any factor beyond the control of the Company (such as, without limitation, any foreign exchange fluctuation, currency regulation, alteration of duties, significant increases in the costs of labour, materials or other costs of manufacture), any change in delivery dates, quantities or specifications for the Goods which is requested by the Customer or any delay caused by any instructions of the Customer or failure of the Customer to give the Company adequate information or instructions.

5. Terms of Payment

Payment is required on dispatch of goods unless special terms agreed in Writing between the Customer and the Company, the Company shall be entitled to invoice the Customer for the price of the Goods on or at any time after delivery of the Goods. The Company shall be entitled to request at least two trade references from any customer with whom the Company has had no previous course of dealings. In the absence of such references, the Company shall be entitled to invoice the Customer for the price of Goods prior to delivery of the Goods. The Customer shall pay the price of the Goods (less any discount to which the Customer is entitled, but without other deduction) within 30 days of the date of the Company's invoice, notwithstanding that delivery may not have taken place and the property in the Goods has not passed to the Customer. The time of payment of the price shall be of the essence of the Contract. Receipts for payment will be issued only upon request. If the Customer fails to make any payment on the due date, then, without prejudice to any other right or remedy available to the Company, the Company shall be entitled to: cancel the Contract or suspend any further deliveries to the Customer, appropriate any payment made by the Customer to such of the Goods (or the goods supplied under any other Contract between the Customer and the Company) as the Company may think fit (notwithstanding any purported appropriation by the Customer); and charge the Customer interest (both before and after any judgement) on the amount unpaid, at the rate of 3.5% per month, until payment in full is made (a part of a month being treated as a full month for the purpose of calculating interest). Additionally, should the Company consider it necessary to pass the account to a debt collection agency the account will become subject to an overall surcharge of 7.5%. Standard carrier service for delivery in mainland UK is free of charge. Next day service will incur a delivery charge of £7.61 plus VAT. Timed deliveries will be subject to a surcharge.

6. Delivery

Normal service is seven working days for delivery of the Goods but is approximate only, and the Company shall not be liable for any delay in delivery of the Goods howsoever caused. All prices subject to supplements for items sent to some geographical areas.

7. Risk and Property

Risk of damage to or loss of the Goods shall pass to the Customer at the time of delivery. Notwithstanding delivery and the passing of risk in the Goods, or any other provision of these Conditions, the property in the Goods shall not pass to the Customer until the Company has received in cash or cleared funds payment in full of the price of the Goods and all other Goods agreed to be sold by the Company to the Customer for which payment is then due. Until such time as the property in the Goods passes to the Customer, the Customer shall hold the Goods as the Company's fiduciary agent and bailee, and shall keep the Goods separate from those of the Customer and third parties, and properly stored, protected and insured, and identified as the Company's property. Until that time, the Customer shall be entitled to resell or use the Goods in the ordinary course of its business, but shall account to the Company for the proceeds of sale or otherwise of the Goods, whether tangible or intangible, including insurance proceeds, and shall keep all such proceeds separate from any monies or property of the Customer and third parties, and, in the case of tangible proceeds, properly stored, protected and insured.

Until such time as the property in the Goods passes to the Customer (and provided the Goods are still in existence and has not been resold), the Company shall be entitled at any time to require the Customer to deliver up the Goods to the Company and, if the Customer fails to do so forthwith, to enter upon any premises of the Customer or any third party where the Goods are stored and repossess the Goods. The customer shall not be entitled to pledge or in any way charge by way of security for any indebtedness any of the Goods which remain the property of the Company, but if the Customer does so, all monies owing by the Customer to the Company shall (without prejudice to any other right or remedy of the Company) forthwith become due and payable.

8. Warranties and Liability

Subject to the Conditions set out below, the Company warrants that the Goods will correspond with their specification at the time of delivery and will be free from defects in material and workmanship for a period of 12 months from the date of their initial use or 12 months from delivery, whichever is first to expire. The above warranty is given by the Company subject to the following Conditions: The Company shall be under no liability in respect of any defect arising from fair wear and tear, wilful damage, negligence, abnormal working conditions, failure to follow the Company's instructions (whether oral or in writing), misuse or alteration, or repair of the Goods without the Company's approval. The Company shall be under no liability under the above warranty, (or any other warranty, condition, or guarantee) if the total price for the Goods has not been paid by the due date for payment. The above warranty does not extend to parts, materials, or equipment not manufactured by the Company, in respect of which the Customer shall only be entitled to the benefit of any such warranty or guarantee as is given by the manufacturer to the Company. Subject as expressly provided in these Conditions, and except where the Goods are sold to a person dealing as a consumer (within the meaning of the Unfair Contract Terms Act 1977), all warranties, conditions or other terms implied by statute or common law are excluded to the fullest extent permitted by law. Where the Goods are sold under a consumer transaction (as defined by the Consumer Transactions Restrictions or Statements) Order 1976, the statutory rights of the Customer are not affected by these Conditions. Any claim by the Customer which is based on any defect in the quality or condition of the Goods or their failure to correspond with specifications shall (whether or not delivery is refused by the Customer) be notified to the Company within 14 days from the date of delivery or (where the defect or failure was not apparent upon reasonable inspection) within a reasonable time after discovery of the defect or failure. If delivery is not refused, and the Customer does not notify the Company accordingly, the Customer shall not be entitled to reject the Goods and the Company shall have no liability for such defect or failure, and the Customer shall be bound to pay the price as if the Goods had been delivered in accordance with the Contract. Where any valid claim in respect of any of the Goods which is based on any defect in the quality or condition of the Goods or their failure to meet specification is notified to the Company in accordance with these Conditions the Company shall be entitled to replace the Goods (or the parts in question) free of charge, or at the Company's sole discretion, refund to the Customer the price of the Goods (or a proportionate part of the price), but the Company shall have no further liability to the Customer. Except in respect of death or personal injury caused by the Company's negligence, the Company shall not be liable to the Customer by reason of any representation, or any implied warranty, condition or other term, or any duty at common law, or under the express terms of the Contract, for any consequential loss or damage (whether for loss of profit or otherwise), costs, expenses, or other claims for consequential compensation whatsoever (and whether caused by negligence of the Company, its employees or agents or otherwise), which arise out of or in connection with the supply of the Goods or their use or resale by the Customer, except as expressly provided in these Conditions. The Company shall not be liable to the Customer or be deemed to be in breach of the Contract by reason of any delay in performing, or any failure to perform, any of the Company's obligations in relation to the Goods, if the delay or failure was due to any cause beyond the Company's reasonable control. Without prejudice to the generality of the foregoing, the following shall be regarded as causes beyond the Company's reasonable control: Act of God, explosion, flood, tempest, fire or accident; War or threat of war, sabotage, insurrection, civil disturbance or requisition; Acts, restrictions, regulations, bye-laws, prohibitions or measures of any kind on the part of any governmental, parliamentary or local authority; Import or export regulations or embargoes; Strikes, lock-outs, or other industrial action or trade disputes (whether involving employees of the Company or of a third party); Difficulties in obtaining raw material, labour, fuel, parts or machinery; Power failure or breakdown in machinery.

9. Customer's Duty to Take Care

The Goods may be dangerous if not properly used and the appropriate precautions taken. The Customer accordingly agrees that it shall take such steps as are reasonably practicable or usual to eliminate or reduce any risk to health and/or safety to which use of the Goods may give rise. The Customer shall indemnify the Company against any claim, proceedings, costs, loss, damage or liability suffered by the Company as a result of any failure by the Customer, or any other person in control of the Goods, to take such steps or ensure compliance with the duties referred to here.

10. Insolvency

This clause applies if: The customer makes any voluntary arrangements with its creditors or becomes subject to an administration order or (being an individual or firm), becomes bankrupt or (being a Company), goes into liquidation (otherwise than for the purposes of amalgamation or reconstruction); or an encumbrancer takes possession or a receiver is appointed, of any of the property or assets of the Customer; or the Customer ceases, or threatens to cease, to carry on business; or the Company reasonably apprehends that any of the events mentioned above is about to occur in relation to the Customer, and notifies the customer accordingly. If this clause applies, then, without prejudice to any other right or remedy available to the Company, the Company shall be entitled to cancel the Contract or suspend any further deliveries under the Contract without any liability to the customer, and if the Goods have been delivered but not paid for the price shall become immediately due and payable, notwithstanding any previous agreement or arrangement to the contrary.

11. Proper Law

The Contract shall be governed and construed according to English Law and the Customer submits to the jurisdiction of the English Courts.